



AKSA

Aksa Akrilik Kimya Sanayii A.Ş.



► CONTENT.

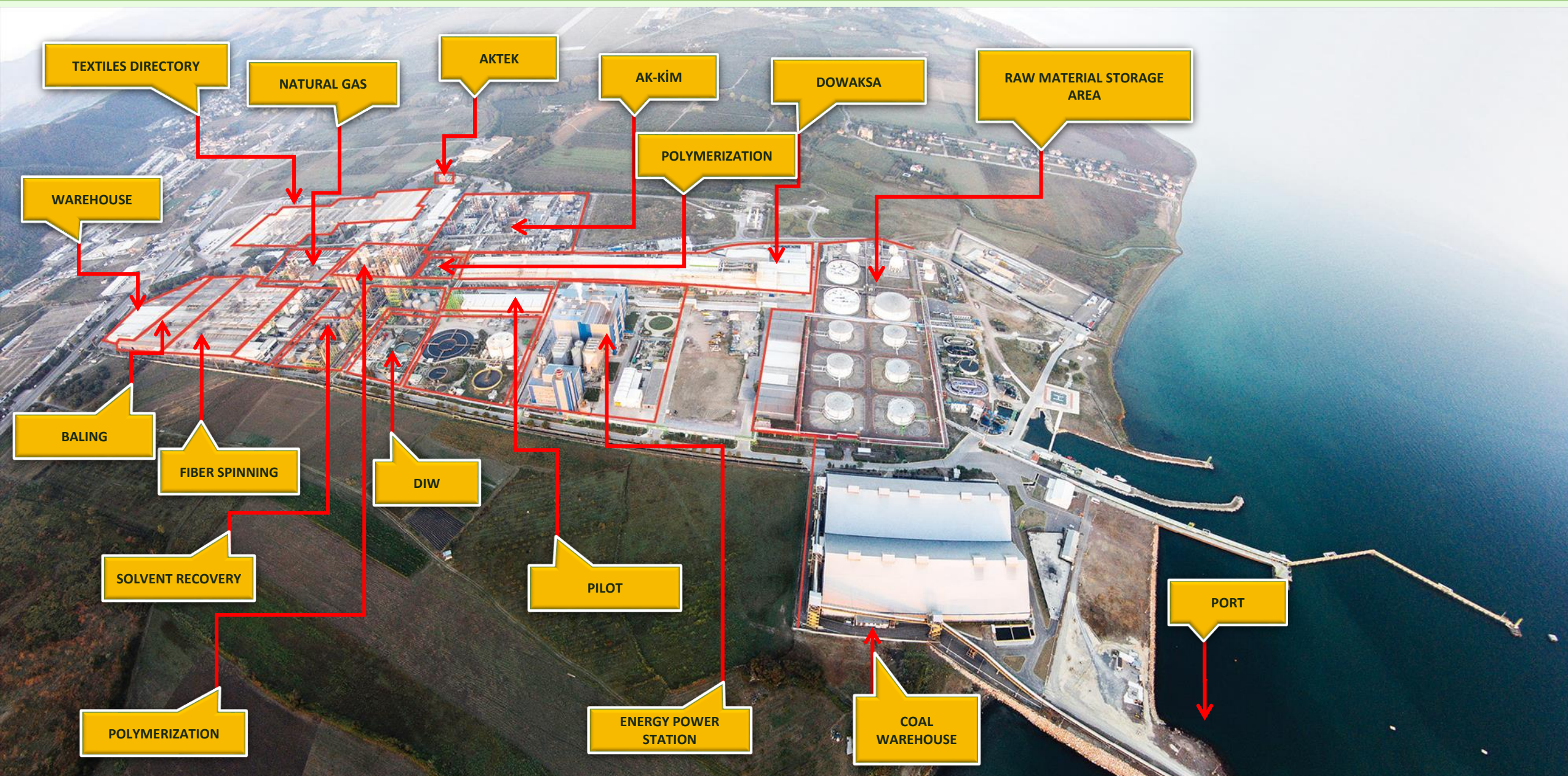
- Aksa in Brief
- Business Information
- Financial Highlights
- Financial Information





AKSA IN BRIEF

► PRODUCTION FACILITY.



► AKSA IN BRIEF

Company Name	Aksa Akrilik Kimya Sanayii A.Ş.
Establishment	1968
Paid Capital	323.750.000 TL
Stock	Borsa İstanbul (BİST) (1986>)
Stock Code	AKSA
Adress	Merkez Mah.Raif Ali Dinçök Cad. No:2 Taşköprü Çiftlikköy-Yalova/Türkiye
Web	www.aksa.com
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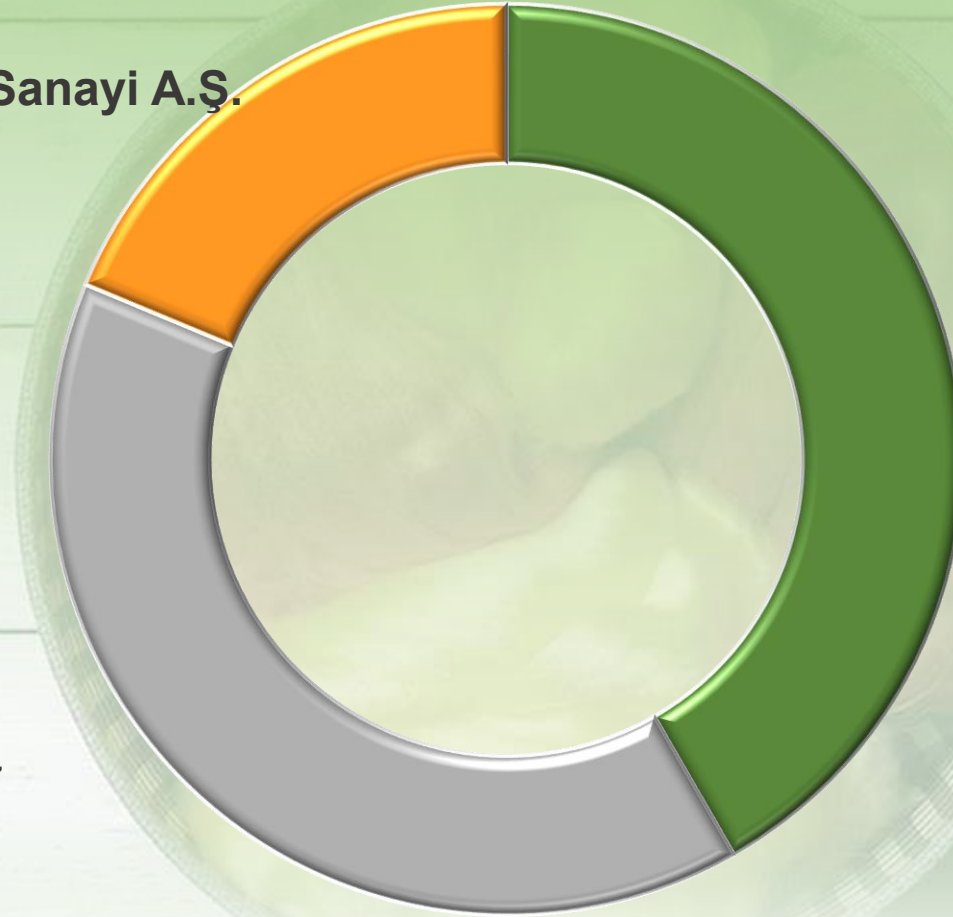
► SHAREHOLDERS

Aksa is a public company traded on BİST since 1986.

Emniyet Ticaret ve Sanayi A.Ş.
%21,44

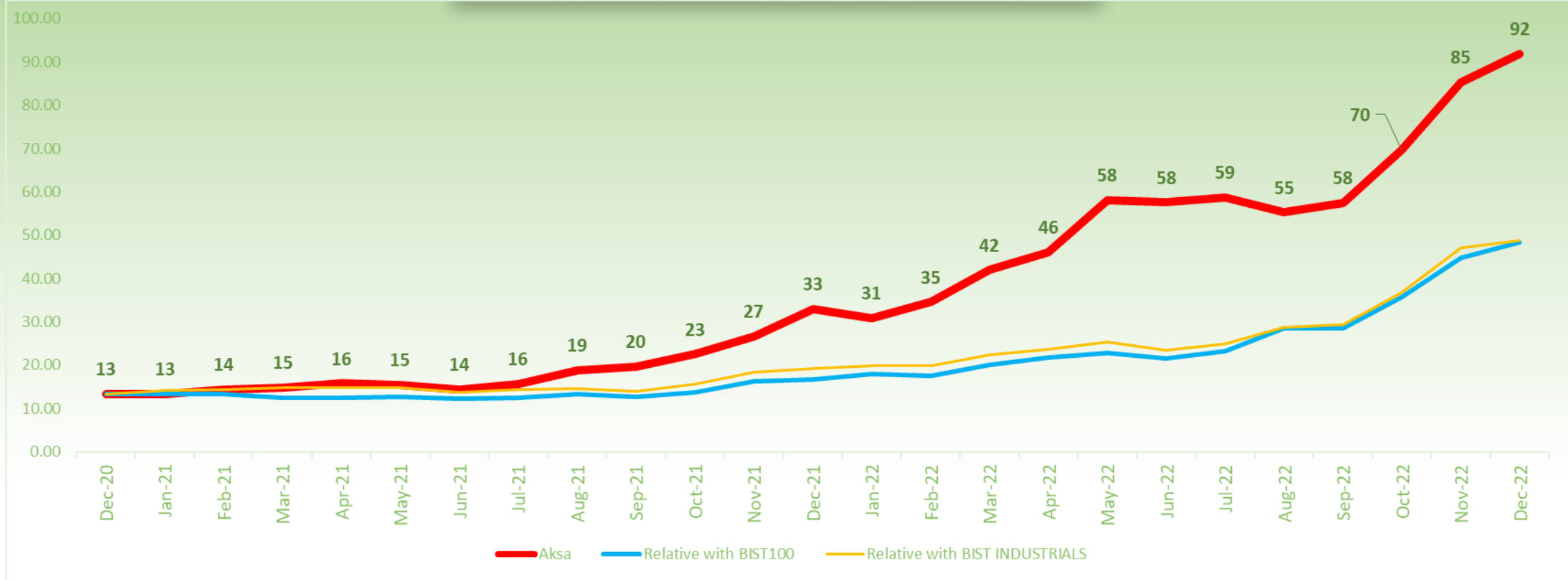
Akkök Holding
%39,59

Other
%38,97



STOCK INFORMATION

Aksa Stock Performance



► AKKÖK HOLDING



Chemicals

- Aksa
- DowAksa
- Ak-Kim
- Akcoat
- Epsilon



Energy

- Akenerji
- Sedaş
- Sepaş



Real Estate

- Akiş
 - Akbatı
 - Akasya
- Akmerkez



Textile

- Aksa Egypt



Services

- Akmerkez Lokantacılık
- Ak-Pa
- Aktek
- Dinkal

► AKKÖK HOLDING

5.000+

Employee

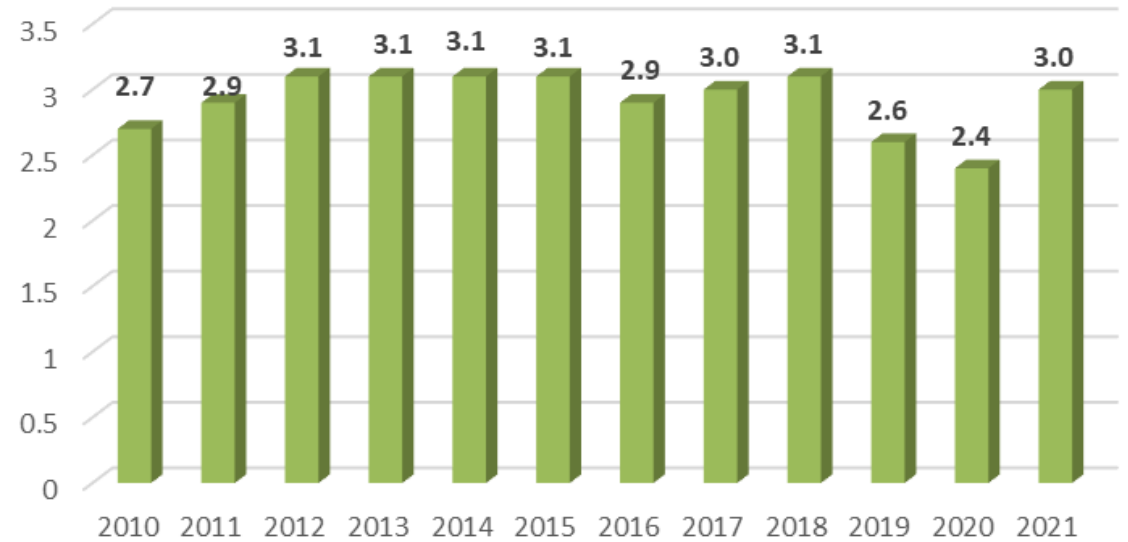
23

Company

4

Listed
Company

Net Sales (Billion USD)



► PARTICIPATIONS – SUBSIDIARIES – JOINT VENTURES

Joint Ventures

DowAksa Holdings

%50 share

400 mio. USD capital

Carbon Fiber production

Subsidiaries

Aksa Egypt

%100 share

Textile

► ACRYLIC FIBER

Aksa is at the
2st position as
of 2022 BIST
corporate
governance
index

(2022,2021,2020,2019
2st)
(2018, 2017, 2016 1st)

9.75



MAIN SECTIONS: Avg. 97.49

Shareholders: 98.18



Public Disclosure & Transparency: 98.43



Stakeholders: 98.82



Board of Directors: 95.58



0 10 20 30 40 50 60 70 80 90 100

► ACRYLIC FIBER .

Aksa is one of the **biggest 42** industry companies from the beginning of the index.
(2020: 50 th)



Textile & Textile
Raw Materials
Exporters

**1st
Position**



► MILESTONES



1960
1970s

- Company Foundation
- The plant in Yalova began to operate with a capacity of 5,000 tons /year
- First export
- Increasing the capacity to 35,000 tons/year



1980
1990s

- Distributed Control System (DCS) was established for the first time in Turkey
- Acrylic fiber production capacity reached 116,000 tons/year
- Jel dying tech was developed and dyed tow production initiated
- Realized the first CCE steam generation in Turkey



2000
2010s

- Carbon Fiber production
- Capacity increased to 352.000 tons/year
- Carbon Fiber Company is founded via a partial spin-off
- Included in the Turquality Program, state-sponsored brand development initiative
- Achieved to have the highest note in Corporate Governance Index in 2016,2017,2018
- Obtained the First Credit Rating Note
- Founded the R&D Center



BUSINESS INFORMATION



► STRATEGIC BUSINESS UNITS



Acrylic Fibers

Largest acrylic fiber producer
in the world

●
%25 Global, %80+ domestic
market share

●
Around 1 mio.USD revenue

●
Export over 50 countries



Technical Fibers

High value-added products /
Develop fibers for technical
end-use areas

●
Global market leader



Energy

145 Mw electricity licence

●
Around 80 mio USD
revenue

► WHAT IS ACRYLIC FIBER?



Wool
(Natural Fiber)



Acrylic Fiber
(Synthetic Fiber)

- Wool-like in appearance and touch (natural and warm)
- Washable and keeps its shape
- Resistance to moth, oil and chemicals
- Resistance to sunlight
- Dyeable with bright, resistant colours

► ACRYLIC FIBER APPLICATION AREAS



► MARKET SHARE

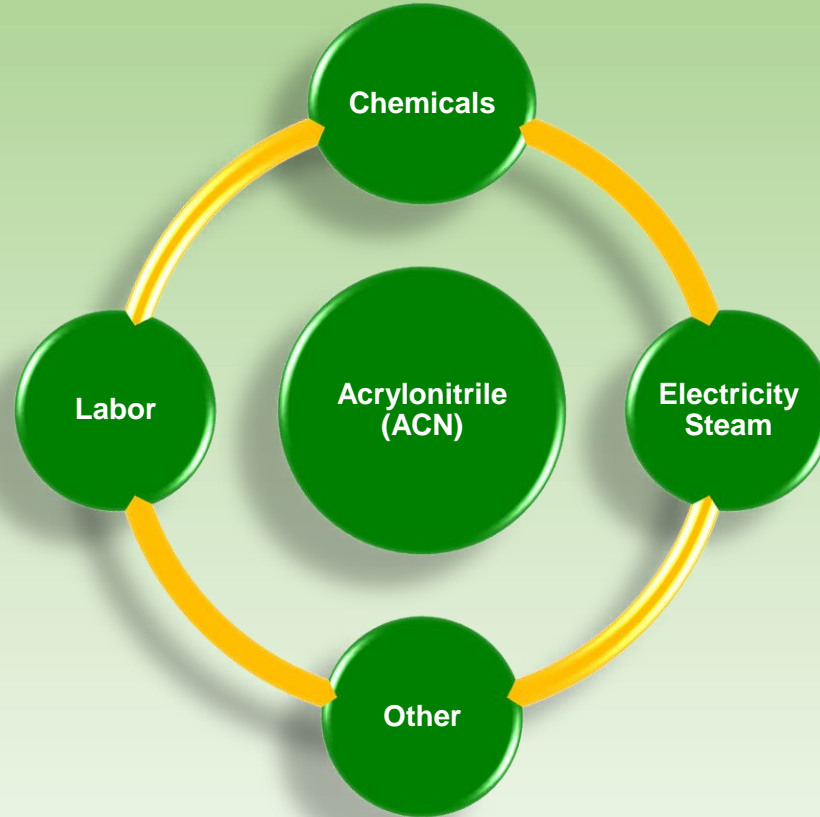
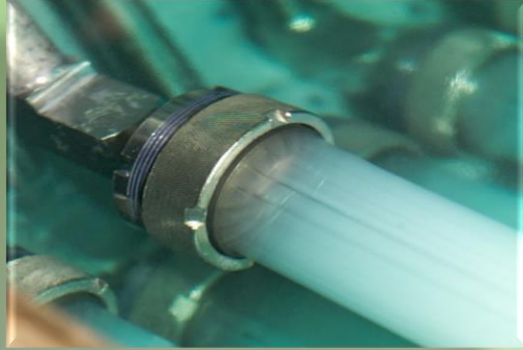
Global Market Share
25%

Technical Fibers
(Outdoor Acrylic Fiber)
Global Market Leader

Market Share in Turkey ~%80



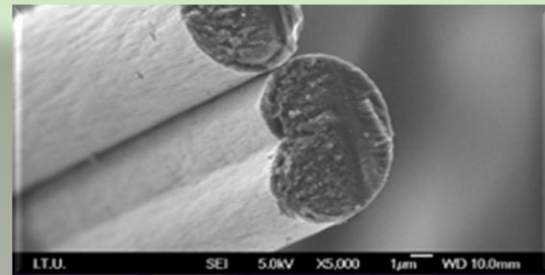
► ACRYLIC FIBER COST COMPONENTS



► WHAT IS TECHNICAL FIBER?



- Industrial and outdoor applications
- High Endurance
- High resistance to rotten and mold



► WHAT IS CARBON FIBER?



a carbon fiber and a human hair



“3k” = 3.000 filaments

- Carbon fibers are extremely fine fibers (typ. 5-7 μ in dia.) consisting mostly of carbon atoms
- Carbon fiber is >95% carbon
- Carbon fibers are produced in tows (yarns) ranging from 1.000 filaments 1k, 3k, 6k, 12k, 24k, 50k, etc.
- Carbon fiber has an indisputable potential for replacing current materials (aluminium, steel, etc.)
- Properties of Carbon Fiber: high stiffness, high tensile strength, low weight, high chemical resistance, high temperature tolerance and low thermal expansion

► CARBON FIBER – APPLICATION AREAS



Wind Turbine Blades



Pressurized Vessels



Civil Infrastructure



Marine



Aerospace



Automotive



Oil and Gas



Power Transmission



Sporting Goods



Defense



2022 HIGHLIGHTS

► 2022 HIGHLIGHTS

Dividend Payment

In April dated General Assembly Meeting, dividend amount for shareholders is settled as 599 Mio TRY.

The Capacity Utilization Rate

Considering the local and global acrylic fiber demand in coming years, It is decided to increase our production capacity of 330 k tons/year to 365 k tons/year by investing 2 new production lines. The project has a budget of 24 million USD and it is planned to be commissioned in 15 months. Necessary works have been started to benefit from government incentives.

Tecnical Yarn Facility Investment

It has been decided to start an investment in a new technical yarn facility with a capacity of 7 thousand tons/year, considering the demand in Turkey and the world. According to negotiations with machinery manufacturers of the investment with a budget of 45 million USD; It is planned to be commissioned starting the end of 2024. It has been decided to start the necessary works in order to benefit from government incentives related to investment.

► 2022 HIGHLIGHTS

Investment Incentive Certificate (Update)

The incentive certificate for the construction of a new pier at our factory port area was shared with the public on 28 November 2017. It is decided to cancel the investment as result of feasibility studies and market analysis. Official processes related to the subject have been initiated.

Regarding Issue Limit

As a result of the decisions taken and the applications made, the issue ceiling of TL 1.200.000.000 has been allocated by CMB and no borrowing has been realized yet.

Non-current Financial Asset Sale

Considering the long-term decline of demand in Egyptian market, the stops in the production lines, the economic/ commercial applications of the country and the efficiency of the production facilities, the said production capacity can be met in the production lines in Turkey; it is decided to sell all 998,349 shares with a nominal value of LE 100 per share of Aksa Egypt Acrylic Fiber Industry SAE ("Aksa Egypt"), which is a direct subsidiary of our Company established with the aim of rapid service in Egypt with 100,000,000 Egyptian Pounds ("LE") owned by 99.8349% to a non related third party Wassilatex Spinning Company ("Wassilatex") for LE 49.917.450 sale value and to sign Share Transfer Agreement ("Share Transfer Agreement") in order to determine the terms and conditions regarding the transfer of the shares.

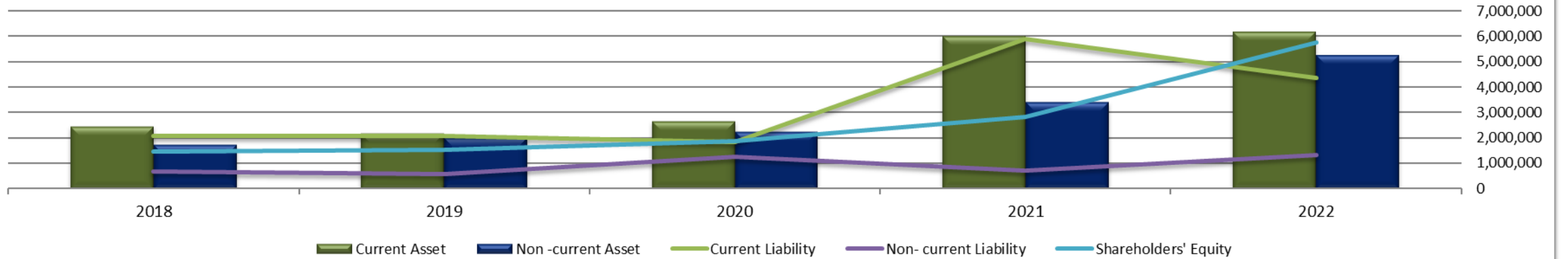


FINANCIAL INFORMATION

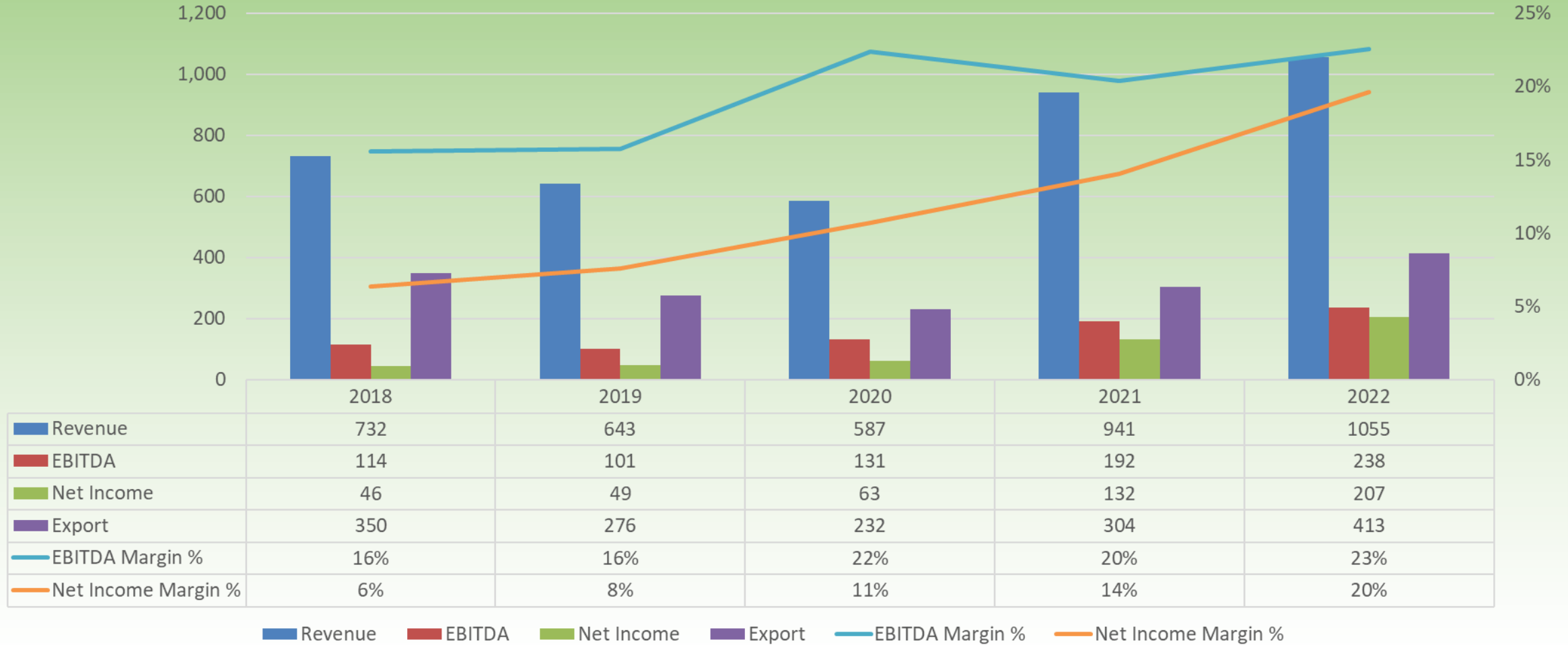
► BALANCE SHEET

BALANCE SHEET (K TL)					
	2018	2019	2020	2021	2022
Current Asset	2,448,122	2,179,759	2,653,990	6,028,316	6,171,072
Non-current Asset	1,740,505	2,008,162	2,272,022	3,414,734	5,246,062
Total	4,188,627	4,187,921	4,926,012	9,443,050	11,417,134
Current Liability	2,057,250	2,071,596	1,818,201	5,908,199	4,344,741
Non-current Liability	683,895	581,105	1,241,651	700,572	1,332,055
Shareholders' Equity	1,447,482	1,535,220	1,866,160	2,834,279	5,740,338
Total	4,188,627	4,187,921	4,926,012	9,443,050	11,417,134

BALANCE SHEET



► INCOME STATEMENT (USD)



► APPENDIX / DISCLAIMER

• Aksa Akrilik Kimya Sanayii A.Ş. ("Aksa") has prepared this book (the "Book") for the sole purpose of providing information relating to Aksa (the "Information"). The contents of this Book is based on public information and on data provided by Aksa management. No reliance may be placed for any purposes whatsoever on the Information contained in this Book or on its completeness, accuracy or fairness. The Information in this Book is subject to verification, completion and change. No rebok or warranty is made by Aksa or the Shareholders or any of their respective advisers or any of their representatives as to the accuracy or completeness of the Information and no liability is accepted by any such person for any such Information or opinion or for any loss howsoever arising from any use of this Book or the Information. This Book and/or the Information is confidential and cannot be copied, disclosed or distributed to any person and is being provided to you solely for your information. This Book and/or the Information cannot be distributed or disseminated into Turkey. This Book and/or the Information do not constitute or form part of any offer or invitation to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of Aksa, nor shall it or any part of it nor the fact of its distribution form the basis of, or be relied on in connection with, any

contract or investment decision. Investors and prospective investors in securities of any issuer mentioned herein are required to make their own independent investigations and appraisal of the business and financial condition of such company and the nature of the securities. Any decision to purchase securities in the context of a proposed offering of securities, if any, should be made solely on the basis of information contained in an offering circular published in relation to such an offering.

• All statements other than statements of historical facts included in this Book, including, without limitation, those regarding our financial position, business strategy, plans and objectives of management for future operations (including development plans and objectives relating to our products), are Forward looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding our present and future business strategies and the environment in which we will operate in the future. Further, certain forward-looking statements are based upon assumptions of future

events which may not prove to be accurate. The forward-looking statements in this Book speak only as at the date of this Book.

• Aksa and its Subsidiaries and Joint Ventures (Aksa) registered in Turkey maintain their books of account and prepare their statutory financial statements in accordance with the principles and obligations published by the CMB, Turkish Commercial Code, tax legislation, the Uniform Chart of Accounts issued by the Ministry of Finance. The foreign Subsidiaries maintain their books of account in accordance with the laws and regulations in force in the countries in which they are registered.

• US Dollar amounts shown in the presentation have been included solely for the convenience of the reader and are translated from TL as a matter of arithmetic computation only, at the Central Bank of the Republic of Turkey official TL exchange rates